

**Yvette Berry MLA**

Deputy Chief Minister

Minister for Early Childhood Development

Minister for Education and Youth Affairs

Minister for Housing and Suburban Development

Minister for Women

Minister for the Prevention of Domestic and Family Violence

Minister for Sport and Recreation

Member for Ginninderra

---

**RESPONSE TO QUESTION ON NOTICE**

**Questions on Notice Paper No 30**

**2 June 2023**

**Question No. 1221**

**MR COCKS MLA** - To ask the Minister for Housing and Suburban Development:

- (1) For single residential blocks in Whitlam, in the financial years (a) 2022-2023, (b) 2023-2024, (c) 2024-2025 and (d) 2025-2026, what is the (i) projected revenue from contacts with customers, (ii) predicted median revenue from contacts with customers, (iii) projected total cost of land sold, (iv) predicted median cost of land sold per block and (v) projected total number of blocks sold.
- (2) For multi-unit blocks in Whitlam, in the financial years (a) 2022-2023, (b) 2023-2024, (c) 2024-2025 and (d) 2025-2026, what is the (i) projected revenue from contacts with customers, (ii) predicted median revenue from contacts with customers, (iii) projected total cost of land sold, (iv) predicted median cost of land sold per block and (v) projected total number of blocks sold.

**MS BERRY MLA** - The answer to the Member's question is as follows:

The below tables provide the 2022-23 budgeted information for Whitlam. The revenue forecast from contracts with customers aligns with budgeted settlements and the costs represent the direct costs such as construction costs. However, it should be noted indirect costs (such as selling costs, marketing, financial management, corporate and Board costs, etc.) that are incurred by the Suburban Land Agency are not included, nor any other costs incurred by the Government to support the development.

Table 1221.1 - Whitlam Single Residential

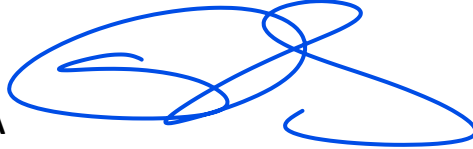
	2022-23	2023-24	2024-25	2025-26
Projected revenue from contracts with customers	\$81,629,703	Commercially sensitive.		
Predicted median revenue from contracts with customers	\$631,683	Commercially sensitive.		
Projected total cost of land sold	\$24,715,534	n/a^	n/a^	n/a^
Predicted median cost of land sold per block	\$177,540	n/a^	n/a^	n/a^
Projected total number of blocks sold	277	n/a^	n/a^	n/a^

Table 1221.2 - Whitlam Multi-Unit

	2022-23	2023-24	2024-25	2025-26
Projected revenue from contracts with customers	\$40,689,530	Commercially sensitive.		
Predicted median revenue from contracts with customers	\$5,524,752	Commercially sensitive.		
Projected total cost of land sold	\$14,517,973	n/a^	n/a^	n/a^
Predicted median cost of land sold per block	\$1,939,499	n/a^	n/a^	n/a^
Projected total number of blocks sold	8	n/a^	n/a^	n/a^

Notes - ^ Settlements beyond the 2022-23 financial year for Whitlam include stage 4 of the Estate. The Development Application (DA) for stage 4 is currently being assessed by the Environment, Planning and Sustainable Development Directorate. Construction procurement will commence after the DA is approved. It is therefore too early in the project lifecycle to anticipate costs for stage 4.

**Approved for circulation to the Member and incorporation into Hansard.**



**Yvette Berry MLA**

**Minister for Housing and Suburban Development**

**Date:.....27/06/23**

This response required 2hrs 15mins to complete, at an approximate cost of \$254.89.